



## Why does Patrick love Business Storage?

### Because it's instant, flexible and accessible

Patrick Capaldi from Avonmouth Paints loves how rapidly he could book in and that insurance was included.

Avonmouth Paint and Supplies is a successful, growing business occupying a shop premises in Avonmouth. Business was going well, and they were outgrowing their storage space at the shop. They had started to look at other properties, but the costs were prohibitive.

Then a new opportunity brought everything to a head. "There was also an opportunity to spot buy a bulk volume of paint." Said Patrick **"Being able to get hold of some extra storage space really quickly, enabled us to take advantage of that purchase."**

**Patrick chose the Avonmouth Space Program because it was convenient and quick to organise.** The site is well laid out too. They had storage space before at another nearby facility but, as Patrick told us, "There was just no room. If someone parked a bike there, you couldn't get to your unit. If someone's in your way you have to wait...and wait....and wait!" **At the Space Program, they were able to get a lorry right up to the doors of their unit.** They could then unload their stock directly into it.

It was important to Patrick that his goods were secure but accessible and insured. Staff have access to the unit, so they can access the stock whenever they need it. 24-hour access is also massively important to Patrick. He was used to the flexibility of having 24-hour access to his own premises and often comes in after hours.

Patrick really likes the fact that there was somebody on site all day. They come out to chat to customers, lend a hand and take an interest in what is going on. It gives him a much better sense of security than video cameras alone do. Talking of security, he said, "Even if somebody did get through the gates, those locks would take a bit of getting through!"

Patrick either has zero, one or two units on hire at any time, depending on his stock levels. The minimum hire period is two weeks and only two weeks' notice is required on a self storage unit. **This means the amount of storage he pays for is as flexible as his stock levels.**



**The flexible, accessible storage at the Space Program**  
***"has been very successful for us."* concluded Patrick.**



For more information or advice just call  
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